

# Cameroon Jobs Expertini®

## Regional Mentor, Yaoundé ( Bilingual)

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Company: Sun King

Location: Cameroon

Category: other-general

**Job Location**Yaoundé (Cameroon)

### **The team you would join:**

Sun King Learning delivery team consist of highly skilled, passionate and devoted professionals, who are in charge of the transfer of products and services knowledge, processes, soft skills, systems and applications and the promotion of professional attitudes amongst Field and Office Based staff, in order to facilitate learning and development for immediate and future business growth.

### **About the role:**

We are looking for a Regional Mentor to facilitate learning delivery, developing content and mentoring sales staff & agents within the Region. Department EasyBuy Program  
Management Employment Type Permanent - Full Time Location Cameroon Workplace type Onsite Reporting To Training Manager- West & Central Africa

### **What you would be expected to do:**

Delivering classroom and/or field training

Maintaining set KPIs and achieving training targets as required

Designing training assessments with the guidance of the Training Manager

Ensuring 100% adoption and usage of technology-based work tools by all field staff

Driving consistent & accelerated learning performance through data tools

Ensure timely communication of policies, training updates & changes to the relevant departments

Collecting and providing feedback on the implementation's new tools, products and processes.

Running & administration of knowledge-based platforms

Drive engagement & lesson completion of Litmos (learning management system)

Induction and mentoring of field-based staff.

Develop and improve training materials and concepts.

**You might be a strong candidate if you :**

Have at least 2 years background in training and coaching; preferably in the areas of sales or marketing.

Have a Degree in education, or any related field as a plus

Have the ability to conceptualize and develop a conducive learning environment

Are Diligent, accurate, reliable.

Are Skilled in Microsoft office and other visualization tools

Have good problem-solving skills and you think beyond the box.

Are Flexible to travel frequently to remote areas.

Are conversant with the use of smart phones and phone applications.

Has excellent communication.

**What we offer :**

A platform for professional growth in a rapidly expanding, high-impact sector.

Immerse in a collaborative culture, energized by employees of Sun King who are collectively motivated by fostering a transformative, sustainable venture.

A genuinely global environment: Engage and learn alongside a diverse group from varied geographies and backgrounds.

Tailored learning pathways through the Sun King Center for Leadership to elevate your leadership and managerial capabilities.

### **About Sun King**

Sun King is the world's largest off-grid solar energy company with cutting-edge product design, pioneering fintech and a grassroots installation model that provides energy to the 1.8 billion consumers across Africa and Asia who lack access to reliable electricity. Founded in 2007, Sun King sets the gold standard for off-grid solar performance and design as part of its mission: powering access to brighter lives. Sun King's 2,500+ staff and 23,000 field agents serve 100 million product users based in 65 countries around the world. With direct-to-consumer sales active in 11 countries, Sun King is growing rapidly. Every month, we equip 330,000 homes and businesses with power and light. The needs of energy consumers in Africa and Asia are diverse. From cost-effective and durable lamps to powerful home and business energy systems as well as modern entertainment and energy storage systems, Sun King's broad array of products unlock a higher quality of life. Whether devising safe and environmentally friendly electric-powered cookers or exploring the future of pay-as-you-go mobility and vehicles in Africa to concocting ever-more-powerful solar energy solutions, Sun King's technology team nurtures and devises scalable, inventive solutions to pressing global challenges. Sun King's innovative pay-as-you-go financing model dismantles the upfront cost burden that blocks low-income households from transitioning from polluting and harmful kerosene fuels and gas generators to clean, affordable and green solar energy. Sun King customers can purchase products using the company's technology-enabled, pay-as-you-go "Easy Buy" financing service, which breaks payments down into regular, affordable instalments. These payments can be made via mobile money for as little as \$0.15 a day. After one to two years of payments, customers own their solar equipment outright. Though united by a commitment to serving underserved off-grid families, Sun King comprises a broad, inclusive group of individuals working across 11 countries. Sun King's world-class roster of product designers, data scientists, logistics experts, customer service professionals, operations gurus and marketing and communications strategists work together to devise solutions to the complicated and multidimensional challenges of energy access, climate action and social inclusion. Across the diverse countries where we operate

and work, we build awareness of diversity and promote equity. Sun King is committed to gender equality in the workplace. Women represent 47% of Sun King's workforce.

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Generated on: 2024-05-04 by Expertini.Com