# **Cameroon Jobs Expertini®**

## Remote Telemarketing Executive – Mortgage Magic™

## **Apply Now**

Company: Jobspaddy

Location: Yaounde

Category: business-and-financial-operations

### Responsibilities

- Handle inbound and outbound customer calls in a professional and courteous manner
- Provide information about our products and services to potential and existing customers
- Upsell and cross-sell our services to customers to generate sales leads
- Meet or exceed sales targets on a consistent basis
- Document customer interactions and record details of inquiries, complaints, or comments
- Identify and escalate priority issues to the appropriate person or department
- Follow up with users/learners to ensure their issues have been resolved to their satisfaction
- Perform other duties as assigned by management

#### Qualifications

You should have excellent efficiency in English in all spectrum

Strong Communication and Interpersonal skills are essential

Previous sales or customer service experience is preferred but not required

Excellent phone etiquette and active listening skills will be an asset

Strong organizational, problem-solving, and analytical skills.

Ability to work well under pressure and handle challenging situations with a calm and constructive approach.

Ability to effectively manage time and multi-task to accomplish objectives

Self-motivated, proactive, and collaborative approach to work is necessary

Experience with CRM software and phone systems is an added advantage

We follow a Bring-your-own-device (BOYD) policy, so in order to qualify for this job, you need to have your own standard hardware setup that's required for the job.

## The minimum specifications we require are:

Windows 10 or macOS Big Sur

Intel i5 or AMD A8 processor

8GB of memory

100GB+ free hard drive space

And a very good headphone with microphone

## What we're offering

Competitive salary

Initial training

Permanent job after a successful probational period

# **Apply Now**

#### **Cross References and Citations:**

- 1. Remote Telemarketing Executive Mortgage Magic<sup>™</sup>Thecareerjobs Jobs Yaounde Thecareerjobs *↗*
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