

# Cameroon Jobs Expertini®

## Sun King Store Executive, Obala (Bilingual)

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Company: Sun King

Location: Cameroon

Category: other-general

**Location:** Obala , Cameroon

### The Team you would join:

The EasyBuy Direct Sales team is the market facing arm of Sun King's pay-as-you-go (PAYG) direct to consumer sales business. The Easy Buy Direct Sales team is in charge of recruiting, managing, and overseeing the company's network of thousands of commission sales agents, called "Energy Officers" that promote and sell Sun King's PAYG solar solutions and provide customer ongoing service in their local territories. Through the EasyBuy PAYG solar business model, customers can purchase a Sun King solar home solution by making a small down-payment up front and paying the remaining balance through a series of installments over a period of time.

**About the Role**The Sun King Store Executive will ensure that the overall performance targets of the Sun King Stores in the area are met, both in terms of quality and quantity.

Department EasyBuy Direct Sales Employment Type Permanent - Full Time Location

Cameroon Workplace type Onsite Reporting To Sales Leader, Cameroon

### What you would be expected to do:

#### Inventory management

Receive stock and keep track of inventory from warehouse

Manage and issue out stock as per FIFO standards

Dispatch stocks as per requirement

Maintain and update stock cards

Maintain an updated Goods Received and Goods Issued log online

Perform daily cycle counts on stock

Receive faulty stock from the field and consolidate for disposal

Conduct monthly stock take

Manage all spare parts inventory and re-orders

## **2. Reports**

Prepare daily on hand stock report and provide details to the team

Report on daily issued out stock for replacement and or replenishment

## **3. Repairs**

Repairs and Spare Parts management

Take custody of the repair tools and tool kits

Perform basic check on the faulty units before replacement

Conduct basic repair on the in warranty returns

## **4. Store management**

Ensure the center is well maintained tidy and that the shop floor arrangement is per SKU

Ensure neatness on the repair work bench in line

Observation of safety procedures to avert hazards at the work bench

Welcome walk-in customers and provide assistance as necessary

Receive faulty components, identify the technical issue and verify warranty eligibility through several technical checks

Assist Energy Officers and coordinate with Call Center in resolving customer queries

### **You might be a strong candidate if you:**

Have a Bachelors' Degree or Diploma from a recognized institution in any related field.

Have 2 years' hands on experience in a service center

Have effective communication and people skills

Have broad knowledge of the Sun King products

are able to demonstrate high levels of integrity with a proactive and positive attitude.

Have strong customer focus

are a team player with high levels of flexibility

Have proven report-writing experience

Be good with data and possess strong problem-solving skills

Are computer literate with working proficiency in MS Excel and MS Word

### **What we offer:**

A platform for professional growth in a rapidly expanding, high-impact sector.

Immerse in a collaborative culture, energized by employees of Sun King who are collectively motivated by fostering a transformative, sustainable venture.

A genuinely global environment: Engage and learn alongside a diverse group from varied geographies and backgrounds.

Tailored learning pathways through the Sun King Center for Leadership to elevate your leadership and managerial capabilities.

### **About Sun King**

Sun King is the world's largest off-grid solar energy company with cutting-edge product design, pioneering fintech and a grassroots installation model that provides energy to the 1.8 billion consumers across Africa and Asia who lack access to reliable electricity. Founded in 2007, Sun King sets the gold standard for off-grid solar performance and design as part of its mission: powering access to brighter lives. Sun King's 2,500+ staff and 23,000 field agents serve 100 million product users based in 65 countries around the world. With direct-to-

consumer sales active in 11 countries, Sun King is growing rapidly. Every month, we equip 330,000 homes and businesses with power and light. The needs of energy consumers in Africa and Asia are diverse. From cost-effective and durable lamps to powerful home and business energy systems as well as modern entertainment and energy storage systems, Sun King's broad array of products unlock a higher quality of life. Whether devising safe and environmentally friendly electric-powered cookers or exploring the future of pay-as-you-go mobility and vehicles in Africa to concocting ever-more-powerful solar energy solutions, Sun King's technology team nurtures and devises scalable, inventive solutions to pressing global challenges. Sun King's innovative pay-as-you-go financing model dismantles the upfront cost burden that blocks low-income households from transitioning from polluting and harmful kerosene fuels and gas generators to clean, affordable and green solar energy. Sun King customers can purchase products using the company's technology-enabled, pay-as-you-go "Easy Buy" financing service, which breaks payments down into regular, affordable instalments. These payments can be made via mobile money for as little as \$0.15 a day. After one to two years of payments, customers own their solar equipment outright. Though united by a commitment to serving underserved off-grid families, Sun King comprises a broad, inclusive group of individuals working across 11 countries. Sun King's world-class roster of product designers, data scientists, logistics experts, customer service professionals, operations gurus and marketing and communications strategists work together to devise solutions to the complicated and multidimensional challenges of energy access, climate action and social inclusion. Across the diverse countries where we operate and work, we build awareness of diversity and promote equity. Sun King is committed to gender equality in the workplace. Women represent 47% of Sun King's workforce.

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